

ANNEX A: PROPOSAL SUBMISSION FORM — COMMERCIAL

(To be completed and submitted in a sealed envelope marked "Commercial Proposal")

| Item | Bidder's Response |
|--|-------------------|
| Company Name | |
| Country of Incorporation | |
| Contact Person & Title | |
| Email / Phone | |
| Storage Fee (\$/CBM/month) | |
| Unloading trucks to tanks (\$/CBM) | 3 |
| Pumping fees to vessels (\$/CBM) | 3 |
| Number of Tanks Required (1 or 2) | |
| Estimated Monthly Volume (CBM) | |
| Proposed Contract Duration (months) | |
| Total Estimated Volume Over Term (CBM) | |
| Total Revenue to JOTC Over Term (USD) | |
| Advance Payment Offered (months) | |
| Pipeline Modification Cost Coverage (Yes/No) – if applicable | |
| Proposed Payment Frequency | |
| Contract Start Date Preference | |

The Bidder hereby confirms that the payment terms shall be on a monthly basis in advance, with payment due five (5) days prior to the due date. In the event of any delay in payment, JOTC reserves the right to take control or possession of the available stock and the contract shall be automatically terminated without prior notice and without any right of objection or claim by the Bidder.

Authorized Signatory: _____ Date: _____

Name & Title: _____ Stamp: _____

ANNEX B: PROPOSAL SUBMISSION FORM — TECHNICAL

(To be completed and submitted in a sealed envelope marked "Technical Proposal")

B.1 Company Profile

| Item | Details |
|--|---------|
| Company Legal Name | |
| Year Established | |
| Country of Registration | |
| Registration / License Number | |
| Annual Revenue (last fiscal year, USD) | |
| Number of Employees | |
| Key Personnel for this Project | |

B.2 Relevant Experience

Please describe at least two (2) similar projects involving fuel oil storage, transit, or trading operations:

| Project / Client | Location & Duration | Volume Handled | Reference Contact |
|------------------|---------------------|----------------|-------------------|
| | | | |
| | | | |

B.3 Technical Plan (Narrative)

Please provide a detailed narrative (2–4 pages) addressing the following:

1. Source of Iraqi HFO: Describe your supply chain, including Iraqi export terminal/refinery of origin and transportation route to Aqaba.
2. Delivery Schedule: Proposed number of tanker trucks per day, delivery hours, and coordination approach with existing JOTC operations.

3. Export Plan: Vessel chartering strategy, expected vessel sizes, export frequency, and destination markets.
4. Customs & Regulatory Approach: Planned approach to obtaining transit classification from Jordanian Customs and coordination with ASEZA.
5. Risk Mitigation: Contingency plans for delays, jetty unavailability, or NEPCO scheduling conflicts.
6. HSE Plan: Health, Safety & Environmental management approach for the proposed operations.

Company Name: _____

Authorized Signatory: _____

Name & Title: _____

Date: _____ Stamp: _____

ANNEX C: DECLARATION OF COMPLIANCE

To: JORDAN OIL TERMINALS COMPANY(JOTC)

Re: RFP Reference JOTC-RFP-2026-001 — Heavy Fuel Oil Storage Services

We, the undersigned, hereby declare and confirm the following:

1. We have read, understood, and accept all terms, conditions, and requirements set forth in RFP Reference JOTC-RFP-2026-001 including all annexes and any amendments issued.
2. All information provided in our proposal is true, complete, and accurate to the best of our knowledge.
3. We confirm that our company is not subject to any insolvency proceedings, bankruptcy, or material litigation that would impair our ability to perform the proposed contract.
4. We acknowledge that Jordan's national energy import operations take unconditional priority over any transit storage operations, and we accept all operational constraints, priority allocations, scheduling requirements, demurrage provisions, and ancillary cost responsibilities described in Section 3 of this RFP and confirm that we shall comply with all such terms in full.
5. We agree to maintain the confidentiality of all information received in connection with this RFP.
6. We confirm that our proposal shall remain valid for a period of ninety (90) days from the submission deadline.
7. We understand that JOTC is not obligated to accept any proposal and reserves all rights as stated in Section 9.3 of the RFP.

Company Name: _____

Authorized Signatory: _____

Name & Title: _____

Date: _____ Stamp: _____

END OF RFP DOCUMENT