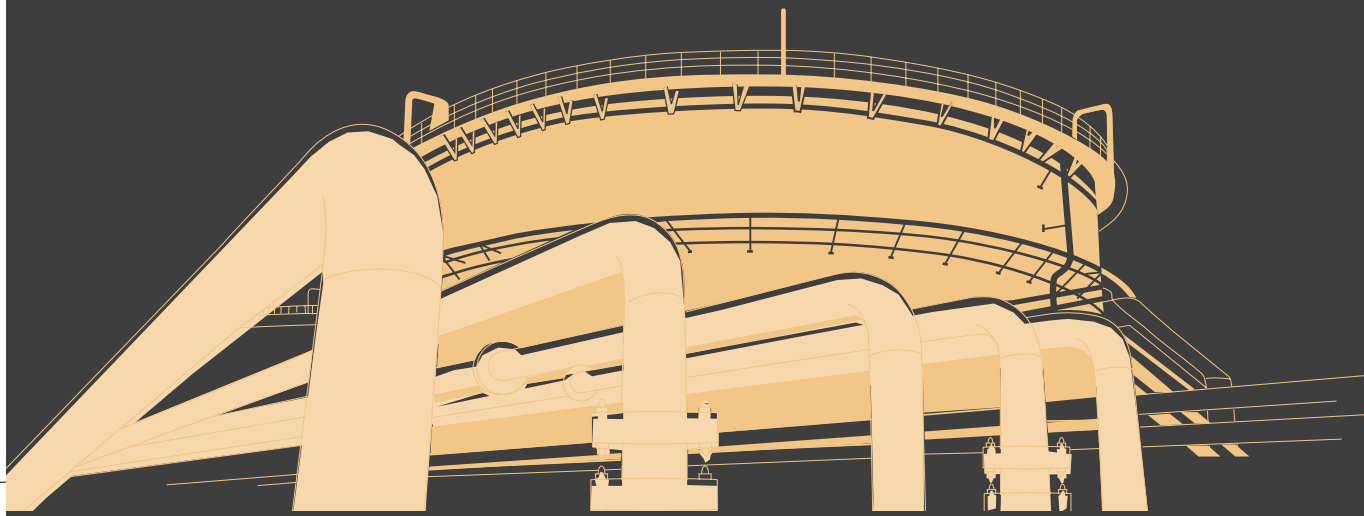




الشركة اللوجستية الأردنية للمرافق النفطية
JORDAN OIL TERMINALS COMPANY

COMPANY PROFILE





WELCOME TO
OUR COMPANY PROFILE



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JOTC AT A GLANCE

JOTC is the first independent, open-access storage provider in Jordan offering world-class storage, handling, transportation, for local and regional clients in the petroleum industry.

To ensure our services are provided on a fair, reasonable and non-discriminatory basis, we abstain from purchasing, selling or trading petroleum products in the local market; hence, guaranteeing our status as an independent storage provider.



Where Do We Come From?

Founded in 2015, JOTC is a private shareholding company, wholly owned by the Government of the Hashemite Kingdom of Jordan.



OUR MISSION



We are a profit-making company, established to ensure the security of fuel supply and promote a competitive petroleum products market in Jordan. We provide our customers, from the private and public sectors, with safe, reliable and efficient logistics services (storage, and transportation) in a non-discriminatory manner, and according to the international industry standards by investing in our intellectual capital, building and operating world-class terminals in strategic locations across Jordan.

OUR VISION



To be the most trusted and preferred logistics services provider to the oil and gas industry in Jordan and the Levant, and to maximize long-term return to our stakeholders.

OUR VALUES

**Health, Safety, Security,
Environment and Quality**



**Corporate
Social
Responsibility**



Integrity & Transparency



Customer Oriented



Lean Teamwork



JOTC STRATEGY

JOTC follows a conservative, focused, and long-term strategy that aims to capitalize on its core competencies of oil and gas storage, and related services. JOTC adopted Balanced Scorecard methodology to formulate its strategies and establish its functional objectives.

JOTC tracks its strategies, objectives, Initiatives and KPIs using Spider Impact system and utilizes its powerful features such as real-time dashboards and advanced reporting that provides JOTC with valuable insights hence making faster and smarter decisions.

Strategic Objectives

- Position JOTC as an attractive investment choice for its stakeholder.
- Diversifying JOTC business to enhance its revenue

- Operate JOTC processes according to the best international practices, HSE standards and risk management

- Expand market share and reinforce customer relations.

- Acquire, develop top talent, and enhance their productivity
- Enhance innovation and digital transformation

- Protect environment
- Improve JOTC governance, social responsibility, and citizenship
- Improve employees' sustainability



JOTC IN FIGURES —



3

No. of Terminals



755,000

Storage Capacity
(m3)
Petroleum
Products



41,360

Storage Capacity
(m3)
LPG



↑80

Vessels Received
Petroleum
Products & LPG



↑50,000

Loaded Trucks
Petroleum
Products & LPG



↑10,000

Unloaded Trucks
Petroleum
Products & LPG



+200

No. of
Employees



+500,000

Injury-Free
Working Hours



↑ 90%

Storage
Utilization at
AOT

WHY STORE WITH JOTC?



Safety First

We Comply to highest and safest standards in the industry



Always Operating

We are available, 365 days a year, to respond to your needs



Delivery On Time

Load and receive your goods whenever needed



Process Automation

We optimize our operations using latest technologies



Preserve Goods

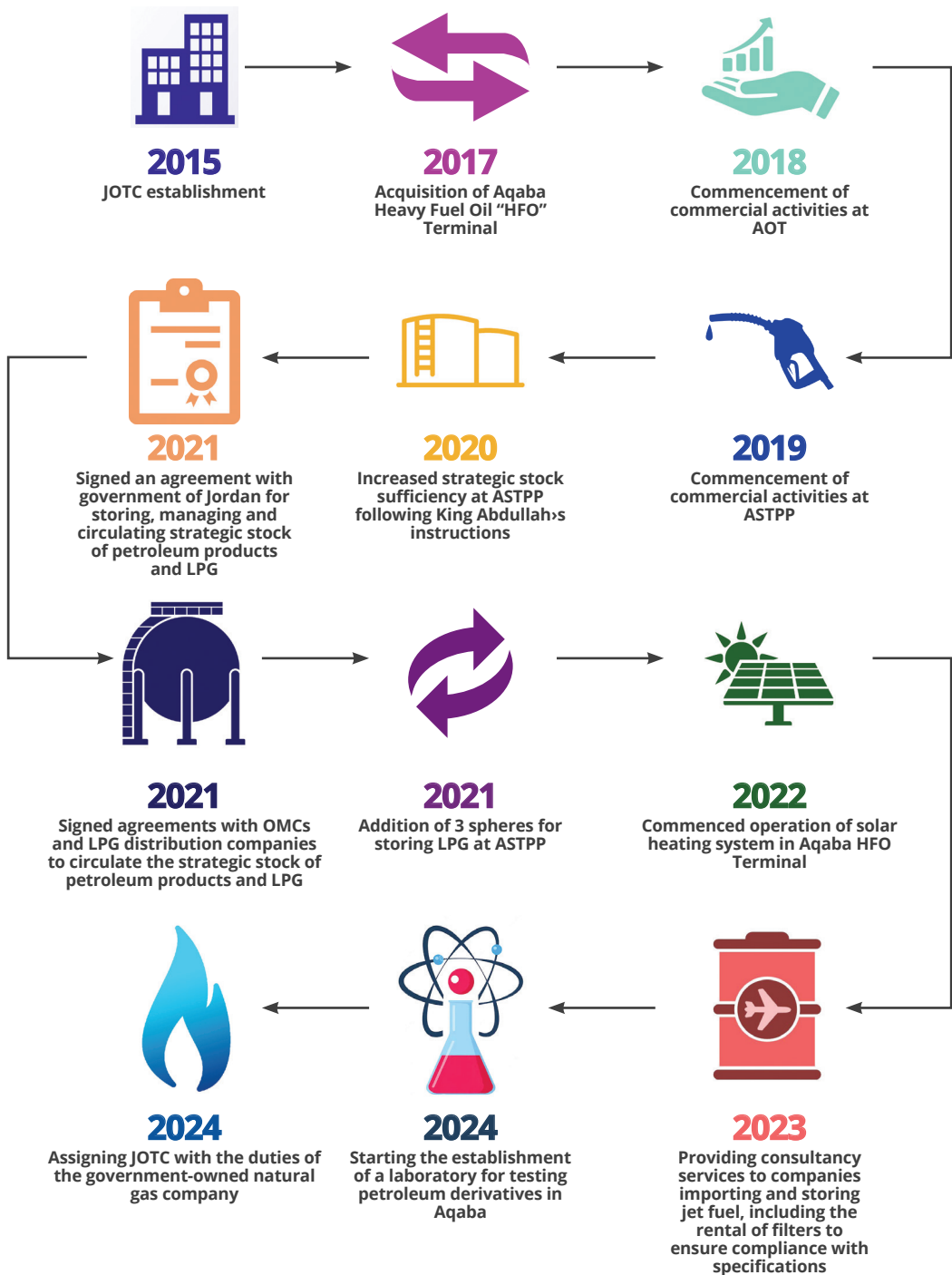
Keep your products in pristine condition with our fuel Quality Assurance Program



Minimize Losses

Save your products from significant losses by storing in our state-of-art terminals

JOTC HISTORY



OUR SERVICES



Strategic Stock Management

Store and circulate strategic stock of petroleum products & LPG owned by the Government of Jordan



Storage & Handling

Storing and loading/unloading of petroleum products & LPG in our terminals



Transportation

Transporting petroleum products & LPG between our terminals

PRODUCTS WE STORE



Diesel
EUR3/EUR5



Gasoline
G90/G95



Jet Fuel



Liquefied Petroleum Gas (LPG)



Heavy Fuel Oil



Kerosene

OUR CLIENTS & TESTIMONIALS

Relationships and trust are the foundation of everything we do. Our customers entrust us not only with their products but also their aspirations and their plans.



“Our partnership with JOTC over the past three years has proven the **quality** of their services and the **professionalism** of their employees.”

Mr. Yasser Al Manasir, General Manager
Manaseer Oil & Gas



“We store with JOTC for its commitment to implement **global standards** compatible with Total’s global requirements.”

Mr. Stephane Lapauw, Managing Director
TotalEnergies, Jordan



“Our partnership with JOTC was a solution for the **supply chain** difficulties in the Jordanian market.”

Mr. Mahmoud Sidani, General Manager
Unigaz, Jordan

CERTIFICATIONS & STANDARDS



جائزة الضمان الاجتماعي للتميز
في الصحة والسلامة المهنية
Social Security Award for Excellence
in Occupational Health and Safety
الدورة (2023-2022)



JOTC Head Quarter (HQ)

Al Abdali, Boulevard, Suleiman Al-Nabulsi ST., Building (36), 2nd & 3rd Floor.



Amman Strategic Terminal for Petroleum Products (ASTPP)

ASTPP terminal is the biggest reservoir of petroleum products in the Kingdom. Covering Jordan's demand for a certain period, this terminal is primarily used for the storage of the country's strategic stock of petroleum products. This mega terminal has state-of-the-art infrastructure to meet world-class standards, making it one of the region's most-advanced terminals.



Terminal Overview:

- Total storage capacity (Petroleum products): 425,806 m3.
- Total storage capacity (LPG): 30,080 m3
- Products handled: Gasoline 90, Gasoline 95, Diesel (Euro 3&5), Jet Fuel, Kerosene, LPG.
- 14 tanks for petroleum products.
- 8 LPG spheres with size of 3,760 m3 each.
- 18 loading bays.

Aqaba Oil Terminals (AOT)

AOT Terminal has been built to meet the current and future demand of petroleum products and LPG imports to Jordan. This automated terminal has been built in accordance with the highest standards of quality and the best international practices to enable a smooth, hassle-free storage and handling process.

Terminal Overview:

- Total storage capacity (Petroleum Products): 120,000 m3.
- Total storage capacity (LPG): 11,280 m3.
- Products handled: Gasoline 90, Gasoline 95, Diesel Euro (3&5), LPG.
- 6 floating roof tanks
- 3 LPG spheres.
- 16 loading bays.



Aqaba Heavy Fuel Oil Terminal

Built in 1978 as Jordan's biggest heavy oil storage terminal, the Aqaba Heavy Oil Terminal's products are called upon on a need-to-use basis to maintain energy security, and to serve heavy fuel export markets..



Terminal Overview:

- Total storage capacity (Petroleum products): 210,000 m3.
- Products handled: Heavy Fuel Oil (HFO).
- 5 fixed roof tanks with a size of 42,000 m3 each.
- 4 loading bays.

JOTC ACHIEVEMENTS



+3,000
Safety Training
Hours



+500
Toolbox Talks



+200
Safety Reports



±0
Safety Complain



+20
Corporate Social
Responsibility
(CSR) Activities



+20
HSE Employee
Awards



87.7 %
Client Satisfaction
Index



7 Days
To Resolve Any
Complain



↑1,000,000
m³
Terminal Throughput
(Petroleum Products)



↑90,000
m³
Terminal
Throughput
(LPG)



↓40 Hrs
Vessel Discharge
Time



↓50 Min
Truck Loading
Time

Ready To Conduct Business With Us?

JOTC is here to provide you with more information, answer any questions you may have, and create an effective solution for your storage needs in Jordan and the MENA region.

Jordan Oil Terminals Company (JOTC)

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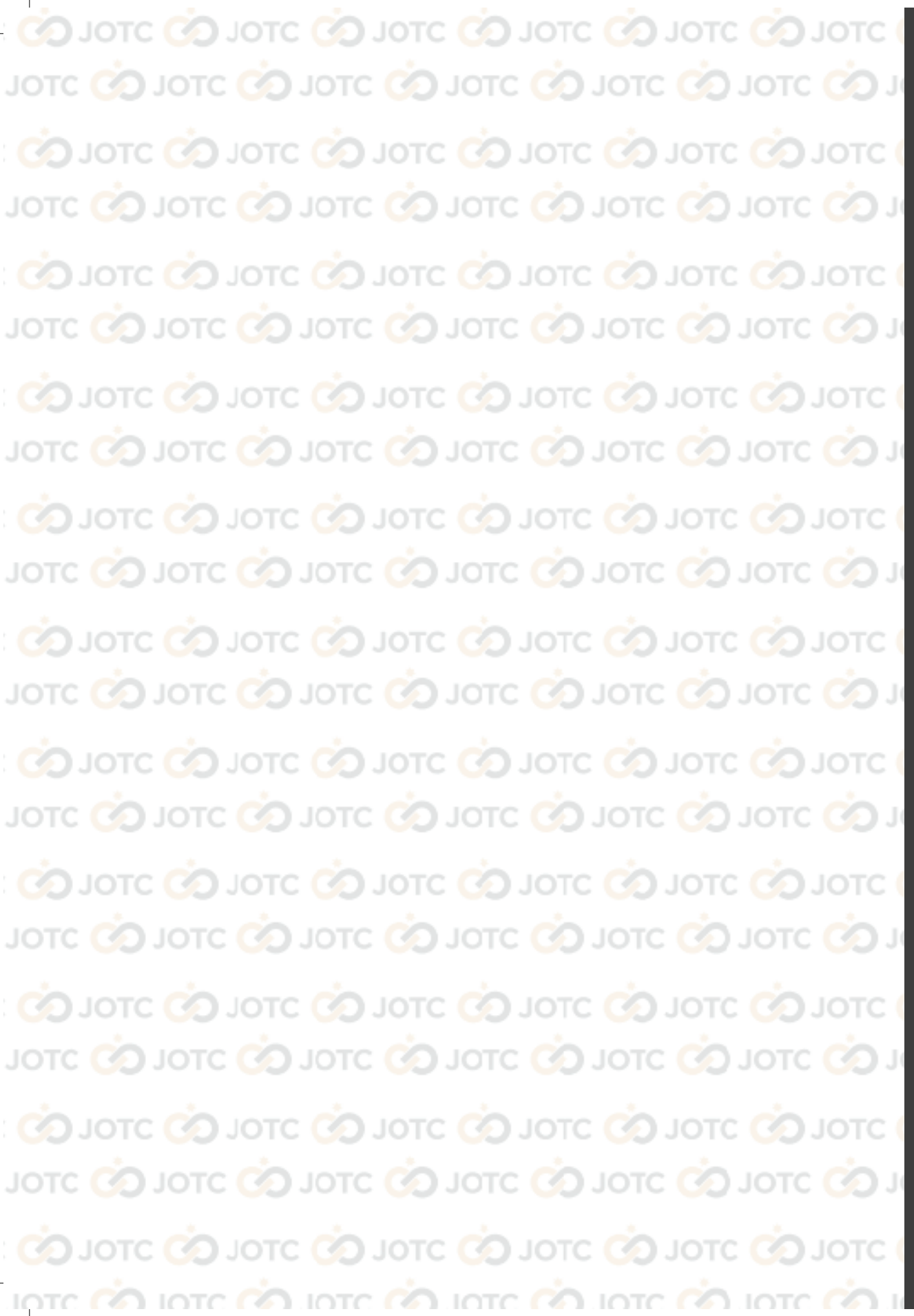
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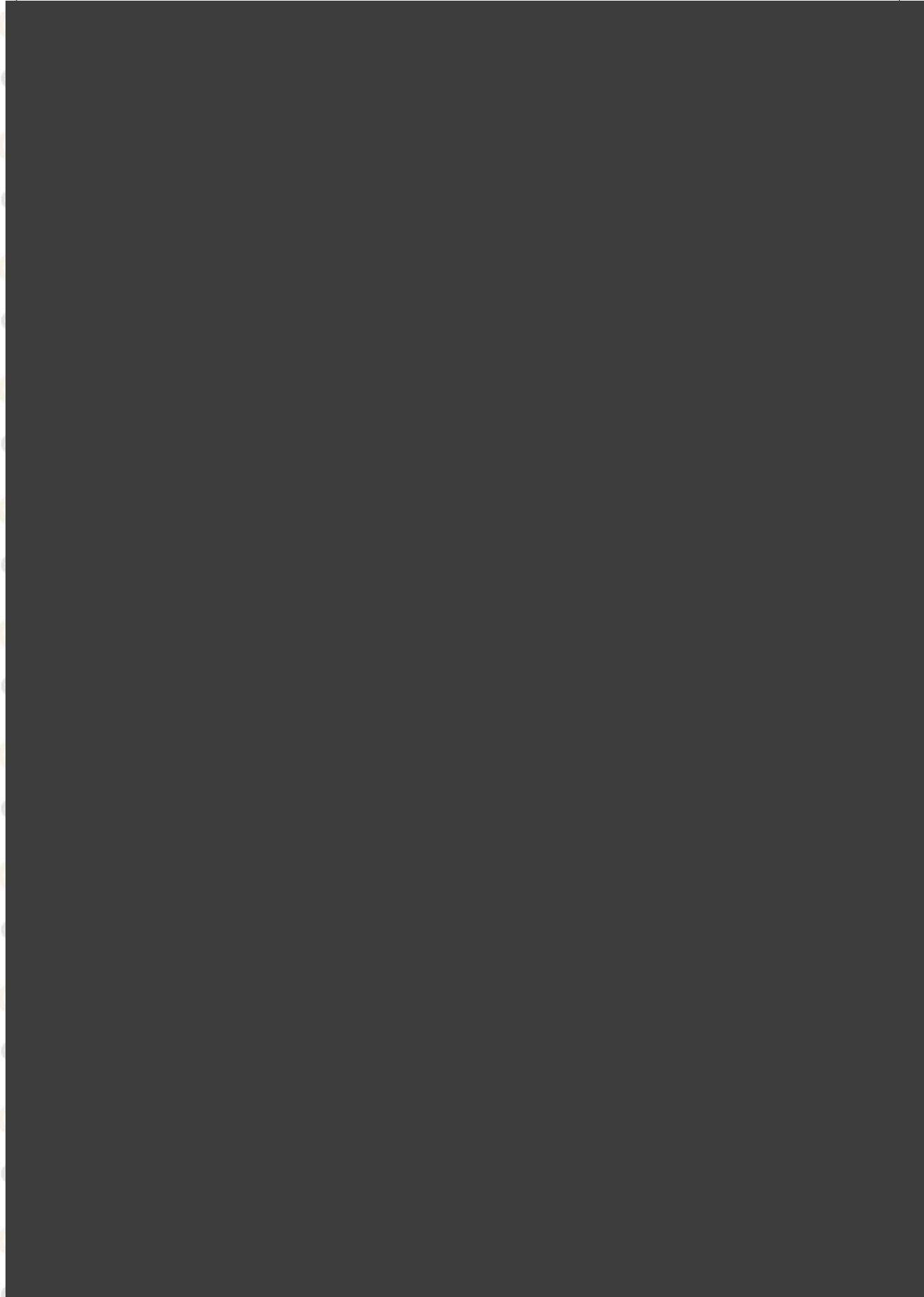
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